

INTERACTIVE MANAGEMENT



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Lantra Awards

An Identified Training Need

This package is designed to meet the needs of any person who is good at what they do, get promotion, and find themselves in a position where communications and group dynamics can have an effect on their performance in that role.

Overview

Our view is that there is a manual for everything nowadays, except being an adult. No-one explains to us how adults interact, we just pick up life skills as we go along. We are not taught how to be partners, parents, team members and critically supervisors or managers. Adult behaviour is complex but can be boiled down to relatively simple behavioural patterns which empower individuals with that knowledge.

The simple psychologies which will be discussed are very impactful on a personal level, and can be life changing. Delegates will be shown the building blocks to be an effective adult, which, in turn, when applied in the workplace will ensure they adopt an effective management style.

Delegates will have a much greater appreciation of adult behavioural dynamics which will allow them to effectively influence and develop members of their teams and increase productivity.

The whole package is very interactive, discussion based and group work. Delegates will be allowed to learn about themselves, their colleagues at all levels, and will be allowed to establish their own best practice.

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The Training

Aim

To explore why individuals and groups act in a predictable way, the importance of effective communications, the dynamics of conflict and managerial best practice.

Objectives

By the end of the session delegates will:-

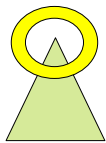
1. Identify their own adult learning/management style
2. Understand the predictability of behaviour
3. appreciate group dynamics
4. understand the dynamics of communication
5. discuss avoiding and managing conflict
6. establish managerial best practice

Duration

One Day

Target Audience

1. Newly promoted supervisors or managers
2. Any supervisors or managers who have been promoted without extensive management training
3. Supervisors and managers with extensive experience who wish to understand why it works



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Why Marksman



Marksman is a unique company run by myself, Mike Green. I was a firearms team trainer for a major metropolitan police force till left having served 30 years. I decided to take my experience as a practical skills trainer into the private sector.

In brief I qualified as a trainer over 15 years ago, having attended a national instructor's course. I was taught adult learning psychology, facilitation and student centred learning. I have been a developing practitioner since then.

Due to my own continued development I can guarantee that candidates will be taught using the most up to date, effective, cutting edge proven teaching methods. I can guarantee this because over the years I have just about tried every new idea and fad. My students were firearms team operatives, who could hardly be described as tree huggers, so I got pretty direct feedback if they were not keen on me trying some of the more 'trendy' ideas being put forward by educational academics. I am a real world practical skills trainer who wore boots and overalls when I taught in a safety critical industry.

Due to the nature of the work I did, and positions held over the years, I gained a huge amount of experience about people and the ways individuals and teams tick, management of adult dynamics and the importance of effective communications. Individual and group dynamics were critical for dealing with firearms incidents safely and efficiently, and I believe these transferable skills are the core ingredients involved in making your workplace a dynamic and efficient environment.

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